# Vann Equity Management LLC

# Customer Relationship Summary (Form CRS)

March 16, 2023

### Introduction

Vann Equity Management LLC is registered with the Securities and Exchange Commission (SEC) as an investment adviser. There are different ways you can get help with your investments. You should carefully consider which types of accounts and services are right for you. This document gives you a summary of the types of services we provide and how you pay. Please ask us for more information.

Free and simple tools are available for you to research firms and financial professionals at <u>www.investor.gov/CRS</u>, a website maintained by the SEC. These tools can also provide you with educational materials about broker-dealers, investment advisers, and investing.

### What investment services and advice can you provide me?

We offer investment advisory services and advice on a regular basis to retail investors. Our services include discussing your investment goals, designing with you a strategy to achieve your investment goals, and the ongoing monitoring of your account. We will generally contact you periodically regarding your investment portfolio. Other advisory services we provide include financial planning services and investment consulting.

We provide our advisory services on a discretionary basis. Our discretionary authority is generally granted at the outset of our advisory relationship, in our client agreement, to select the identity and amount of securities to be bought or sold during your advisory relationship with us. We exercise such discretion in a manner consistent with the stated investment objectives, limitations and restrictions imposed upon us by you we advise. Our investment advice generally covers equities, debt, options, futures, and mutual funds. Other firms could provide advice on a wider range of choices, some of which might have lower cost. We generally require that clients have a minimum of \$40,000 for asset allocation models, \$50,000 for Unified Managed Account Program and \$250,000 for equity portfolios, however, we may waive the minimum in our sole discretion.

### **Additional Information**

For additional information, please see our Form ADV, Part 2A brochure, Items 4 and 7, or on our website: www.vannequitymanagement.com. Additionally, you can contact us at 214-983-0346 and we will be happy to discuss with you.

# Conversation Starter: - Ask your financial professional -

- Given my financial situation, should I choose an investment advisory service? Why or why not?
- How will you choose investments to recommend to me?
- What is your relevant experience, including your licenses, education, and other qualifications? What do these qualifications mean?

### What fees will I pay?

# **Principal Fees and Costs**

Retail investors will incur the fees described below for investment advisory services, which are negotiated between you the client, and your financial advisor. The principal fees for investment advisory services include:

- Asset-based fees, which are an on-going fee, and based upon a percentage of the assets managed by us.
- Hourly or fixed charges for financial planning and general investment consulting services.

Our fees vary and are negotiable. The amount you pay will depend, for example, on the services you receive and the amount of assets in your account. Additionally, the amount paid to us and your financial professional generally does not vary based on the type of investments we select on your behalf. The asset-based fee reduces the value of your account and will be deducted from your account.

The more assets you have in the advisory account, including cash, the more you will pay us. We therefore have an incentive to increase the assets in your account in order to increase our fees. You pay our fee quarterly even if you do not buy or sell your investment assets

### **Other Fees and Costs**

You will also pay transaction fees, and other transaction related third-party costs and expenses incurred in in management of your assets. By way of example, these costs include charges imposed by custodians, third-party investment advisers and others, such as custodial fees, deferred sales charges, wire transfer and electronic fund fees, and other fees and taxes on custodial brokerage accounts and securities transactions. Some investments (such as mutual funds and variable annuities) impose additional fees that will reduce the value of your investment over time. Also, with certain investments such as variable annuities, you may have to pay fees such as "*surrender charges*" to sell the investment.

# Additional Information

You will pay fees and costs whether you make or lose money on your investments. Fees and costs will reduce any amount of money you make on your investments over time. Please make sure you understand what fees and costs you are paying.

See our Form ADV, Part 2A brochure, Items 5 and 12. as applicable and other applicable documents for additional information regarding our fees and costs.

# Conversation Starter: Ask your financial professional and start a conversation about the impact of fees and costs on investments -

 Help me understand how these fees and costs might affect my investments. If I give you \$10,000 to invest, how much will go to fees and costs, and how much will be invested for me?

### What are your legal obligations to me when acting as my investment adviser?

When we act as your investment adviser, we have to act in your best interest and not put our interests ahead of yours. At the same time, the way we make money creates some conflicts with your interests. You should understand and ask us about these conflicts because they can affect the investment advice that we provide you. Here are some examples to help you understand what this means:

• Certain managers and or sponsors of investments shares revenue with us that they earn on such activities or portfolios. In those situations, we have an incentive to advise you to utilize those managers and or sponsors because revenue sharing relationship it has with us.

# Additional Information

For more information about our conflicts of interest, see our Form ADV, Part 2A brochure, Item 12 and 14.

# Conversation Starter: Ask your financial professional -

# • How might your conflicts of interest affect me, and how will you address them?

### How do your financial professionals make money?

Your financial professional is paid a base salary for providing you with those advisory services. As a result, your financial professional may have a financial incentive not to reduce fees. Additionally, your financial professionals are compensated based on factors such as the amount of client assets they service, and the time and complexity required to meet a client's needs.

### Do you or your financial professionals have legal or disciplinary history?

**No.** Please see <u>www.investor.gov/CRS</u> for a free and simple search tool to research the background and experience of us and our financial professionals.

# Conversation Starter: Ask your financial professional:

• As a financial professional, do you have any disciplinary history? For what type of conduct?

### Additional Information

For additional information regarding our services, please see our Form ADV Part 2A, or if you would like additional, up-to-date information or a copy of this disclosure, please contact Cynthia L. McKinney by phone at 214-983-0346, or by email at <u>cmckinney@vannequity.com</u>.

### Conversation Starter: Ask your financial professional -

• Who is my primary contact person? Is he or she a representative of an investmentadviser or a broker-dealer? Who can I talk to if I have concerns about how this person is treating me?